



don whitley
scientific

PRESS RELEASE

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28 January 2009

GERMAN SUBSIDIARY SCOOPS TOP DISTRIBUTOR AWARD

Don Whitley Scientific Ltd has today named Meintrup-DWS Laborgeräte GmbH Distributor of the Year for 2008. The award is presented each year to the international distributor who achieves the highest volume of sales of DWS products.

Meintrup-DWS, the German subsidiary of Don Whitley Scientific is also celebrating its tenth year in business, having been established in 1999 to provide automated microbiology equipment to laboratories in European hospitals, pharmaceutical companies, research organisations, food and water companies. The company has worked in tandem with DWS ever since, selling mainly the WASP (Whitley Automated Spiral Plater) and the range of Whitley Workstations. It has also recently made a significant contribution to the initial sales of DWS's newest product, the Hypoxystation, into cell and tissue culture research organisations.

Elke Hearn, Managing Director of Meintrup-DWS, was particularly pleased to have received the award this year as the previous winner had held the award for the last nine years.

Presenting the award today, Chairman Don Whitley commented: “I am delighted to present this award to a company with whom we have worked so closely, for so many years. Elke and her team have built up a strong European presence for the company as a whole and our thriving export business is testament to the excellent customer relationships they have developed over the years.”

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Elke Hearn (middle row, far right) and the Meintrup-DWS Team

Editor's Notes

Don Whitley Scientific Limited is an independent family owned business founded by Don Whitley in 1976. It has rapidly grown to be a leading supplier of innovative equipment to the microbiology industry and a leading microbiology contract laboratory. The company sells to both public and private sectors throughout the world from its base in Shipley, West Yorkshire.

For further information, contact Deborah Robinson, Marketing Manager, Don Whitley Scientific on +44 (0) 1274 595728. Full details regarding Don Whitley Scientific Limited can be viewed at www.dwscientific.co.uk.