



don whitley
scientific

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PRESS RELEASE

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US DISTRIBUTOR TOPS FOR DON WHITLEY SCIENTIFIC

US company Microbiology International has today been named Distributor of the Year by Don Whitley Scientific Ltd ... for the 9th year running. The award is presented to the international distributor who achieves the highest volume of sales of DWS products each year.

Microbiology International was established in Maryland in 1997 with the objective of, according to director Kevin Kink “automating the world of microbiology one laboratory at a time by offering the finest microbiology products sourced internationally from scientific instrument manufacturers.” The company has worked closely with DWS ever since, selling mainly the WASP (Whitley Automated Spiral Plater) and the range of anaerobic workstations, and has become one of their consistently successful strategic business partners.

Presenting the award today, Chairman Don Whitley commented: “I am delighted to present this award *so regularly* to a company with whom we have worked for so many years. Microbiology International has similar visions to our own and, despite

the different markets in which we operate, we continue to work closely with our colleagues in North America.”

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Jason Cadle and Kevin Klink of Microbiology International being presented with their award by Don Whitley

Editor's Notes

Don Whitley Scientific Limited is an independent family owned business founded by Don Whitley in 1976. It has rapidly grown to be a leading supplier of innovative equipment to the microbiology industry and a leading microbiology contract laboratory. The company sells to both public and private sectors throughout the world from its base in Shipley, West Yorkshire.

For further information, contact Deborah Robinson, Marketing Manager, Don Whitley Scientific on +44 (0) 1274 595728. Full details about Don Whitley Scientific Limited can be viewed at www.dwscientific.co.uk.